

**WE MAKE IT RUN**

## **Real Estate Management from SAP SI America**

*Comprehensive solutions for all your real estate needs*

SAP SI's real estate business unit sets itself apart through its endeavor to merge the industry and product knowledge, project management experience, and outstanding competence of its employees in the project teams. We work in close collaboration with SAP AG development. As part of the SAP group, we play a major role in the further development of SAP Real Estate Management as part of mySAP ERP. SAP SI has supported pilot developments as well as first customer implementations for the new flexible solution. In addition, SAP SI is involved in the development of the industry solution for the construction industry (in particular calculating service specifications, transferring them to the project system, and managing equipment solutions). SAP SI has also developed unique tools that enhance the standard solution, such as move management/space occupancy planning, graphic integration of complementary products, and a central cockpit to access all related applications.

### **SAP Real Estate Management**

Full integration of your real estate and lease operations into your overall strategy, as well as your overall processes allows you to rapidly respond to changing requirements. Maximizing the use of your space, clear overview of your space availability as well as critical dates, and automation of all processes regarding your properties enables you to minimize cost, optimize business area results, and contribute to the overall success of your company or organization. Key is flexibility - your flexibility to tie your real estate into your company's strategy at all times, and the flexibility of your ERP, mySAP ERP 2004 to support you in doing so, with SAP Real Estate Management.

SAP SI supports you in optimizing the scope of this solution:

- **BE ON TOP OF THINGS**  
Transparency across the cost/revenue structures together with continuous object controlling provides relevant data concerning the efficiency of your real estate portfolio.
- **ADAPT SPACE TO UPCOMING CHANGES**  
Location planning and HR decisions are immediately supported by adequate space planning and utilization, and you can avoid inappropriate vacancies and space misuse (“squatting”).
- **KNOW YOUR DATA AND CRITICAL DATES**  
Flexibility to map your properties according to different perspectives, and inclusion of all contracts and critical dates relevant to your portfolio contribute to your success.
- **FOCUS ON REAL BUSINESS**  
Less time spent on gathering and processing data frees up resources to focus on strategic planning and decision making.
- **INTEGRATE AND BE SUCCESSFUL**  
Managing your leases, subleases, and service contracts within your ERP allows you to align real estate with your company’s overall business processes. We can also integrate your real estate into other systems, allowing seamless data flow and processing.

We can help you expand the scope of the solution towards other relevant ERP areas (e.g. asset and project management), or adjusting it to your industry specific needs. Be it percentage rent, land management, airport management, or upstream/downstream operations, we have a solution for you. **WE MAKE IT RUN.**

### Contact information:

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