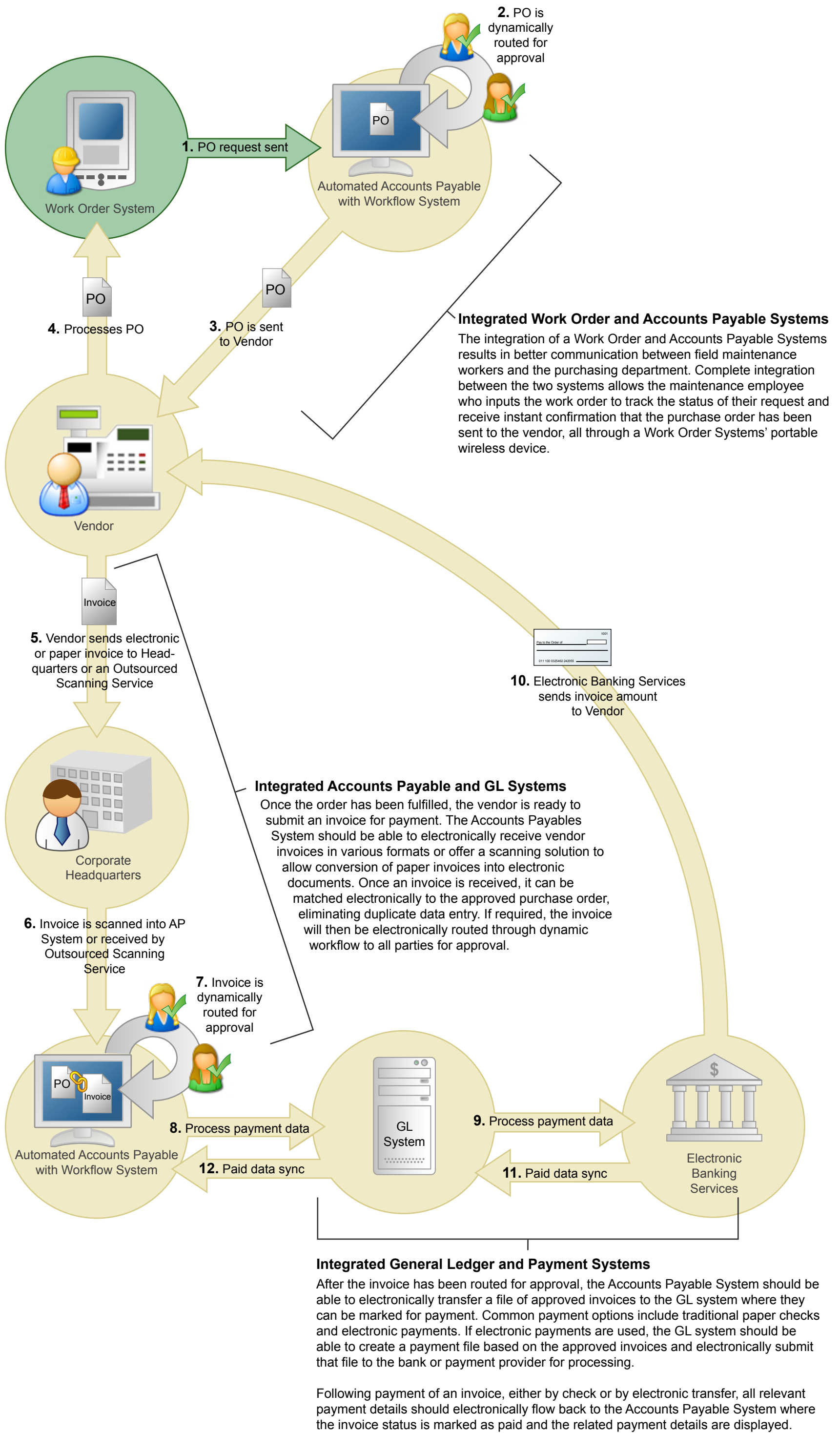


Future Real Estate AP Systems: The Total Integration Life Cycle

Automation is the first hurdle real estate companies must overcome when looking to increase efficiency and realize significant savings potential. The next logical step is to integrate the various systems used to create one seamless flow of procurement and payables data. Illustrated below, Thomas Coolidge's vision for the future of AP automation in real estate helps answer "No" to our question of "Is it still OK to have 5-10 business automation information systems that don't talk to each other or is this concept of "Integrated Enterprises" for real?" - Discussion question from June 1st, 2006 Realcomm Advisory titled: "Realcomm 2006 - What can YOU Expect?"



The benefits to real estate companies integrating multiple AP-related systems together are:

- At end-of-year or quarterly audits, auditors have instant electronic access to complete documentation of every AP transaction
- More efficient and faster procurement cycle times resulting in better service to its tenants
- Faster payment process allowing for the capturing of previously missed early payment discounts
- A continual electronic flow of data ensuring data entry errors are reduced and duplicate orders are minimized
- Electronic flow of information eliminating lost paperwork and prevents duplicate payments to vendors
- Automatic synch of master vendor file ensuring that all systems are using the same approved vendor
- Elimination of maverick spending and gained total control of all expenses
- Enforcement of company wide spending policy compliance from maintenance technician work orders all the way through to executive approvals

If you have any questions or are interested in learning more about The Total Integration Life Cycle, please visit the Nexus Systems' booth (numbers 719 and 721) at Realcomm Dallas 2006, located next to Center Stage.